

## **Iatric Systems Acquires Accent on Integration**

Transaction expands latric Systems' device integration capabilities and professional services for delivering comprehensive IT integration to healthcare providers

**BOXFORD, Mass. – May 29, 2013** – Iatric Systems Inc., a comprehensive healthcare IT integration company, today announced that it has acquired the business assets of Accent on Integration, Inc. (AOI<sup>®</sup>), a Dallas-based healthcare systems and patient-care device integration firm known for its Accelero Connect<sup>®</sup> integration platform and broad portfolio of professional services and consulting. Financial terms were not disclosed.

The transaction supports latric Systems' business model of providing comprehensive IT integration services to healthcare providers so that they are ready for the changing demands of healthcare now and in the future.

"Patient Safety, Meaningful Use, Health Information Exchange (HIE) and other relevant industry challenges have created an immense and immediate demand for integration, and acquiring AOI further strengthens Iatric Systems' ability to deliver the integration services that providers need," said Joel Berman, founder and CEO of Iatric Systems. "Iatric Systems is committed to meeting the integration and data-sharing needs in healthcare today, whether that is patient-care device integration, enterprise system integration, or connecting hospitals with HIEs and the broader connected healthcare communities that are still developing."

As part of the acquisition, Iatric Systems will leverage AOI's manufacturer- and modality-neutral Accelero Connect integration platform and AOI's portfolio of consulting and professional services. Combining the companies will expand the data-sharing capabilities that Iatric Systems can deliver to providers.

Iatric Systems will retain AOI personnel, including the company's co-founders, President and CEO Marc C. Andiel, and Vice President and Chief Technology Officer Jeff McGeath, each of whom has more than 15 years of healthcare IT experience. As part of Iatric Systems, Andiel becomes Senior Vice President, Professional Services, overseeing Iatric Systems' professional services division, and McGeath becomes Vice President, Patient-Care Device Integration, overseeing Accelero Connect and all engagements related to patient-care devices.

"Marc and Jeff have built an outstanding business with unique integration capabilities that are relevant to the whole healthcare industry. AOI has solved complex challenges for a variety of healthcare clients, including providers and HIEs, and that track record was important to us," said latric Systems President Frank Fortner. "Combining latric Systems and AOI creates a great alignment of cultures, with both companies having a passion for integration and customer service – it's a great fit moving forward."

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"AOI was founded on the simple premise that we could help create better, safer care environments by eliminating healthcare data silos. Now, as part of Iatric Systems, we will have the size and scale to significantly expand our reach into the healthcare community," said Andiel. "Our focus has always been on applying our integration skills to improve the lives of patients and caregivers alike. Iatric Systems has that same commitment, and our firms share the belief that integration is all about delivering useful information to the end-user when they need it, where they need it and how they need it. We're very pleased to be part of Iatric Systems and look forward to a great future."

## **About Accent on Integration**

Accent on Integration, Inc. (AOI<sup>®</sup>) enables data sharing by interconnecting healthcare organizations' disparate technology systems and patient care devices using its vendor, manufacturer and modality neutral Accelero Connect<sup>®</sup> integration platform and its portfolio of professional services and consulting. Hospitals and healthcare systems of all sizes, from stand-alone facilities and IDNs to rural and critical access hospitals, as well as HIEs and RHIOs, leverage Accelero Connect to improve patient care by enhancing clinical workflows and eliminating data silos. AOI's professional services also give customers technical support, including integration consulting, implementation and custom development. AOI's team of seasoned healthcare professionals is dedicated to uniting people, process and technology with the best, most cost-effective solution to meet each organization's unique needs. For more information about AOI, please visit www.aoi.biz.

## **About Iatric Systems**

Iatric Systems helps healthcare providers achieve success by delivering the most comprehensive healthcare IT integration. Our products and services focus on data integration, systems integration, and process integration. This allows providers to leverage existing IT investments to meet the growing demands of Meaningful Use, Health Information Exchange, HIPAA, and other industry requirements. During the past 23 years, Iatric Systems has delivered solutions to more than 1,000 healthcare organizations. For more information, email info@iatric.com or visit http://www.iatric.com.

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