



Iatric Systems Partners with Welch Allyn to Bring Vital Signs and Other Data into EHRs

Partnership will automate capture of medical device data to reduce errors and improve patient safety

Boxford, Mass. – Feb. 19, 2014 – Iatric Systems, a comprehensive healthcare IT integration company, and Welch Allyn, a leading medical diagnostic device company that delivers pragmatic innovation at the point of care, today announced a partnership to offer hospitals an automated solution for sending confirmed vital signs and other data to electronic health records (EHRs).

As part of the partnership, Welch Allyn leverages the Iatric Systems Accelerero Connect[®] solution to automate how vital signs are captured and recorded in patients' electronic charts, saving nurses time and improving documentation. Without integration, many nurses record these results by hand and then manually enter the information into the EHR. This redundant workflow increases nurses' workloads and the chance for documentation errors, and delays physicians' online access to essential patient data.

"We constantly strive to address customer needs and find ways to further enhance the delivery of care. Partnering with Iatric Systems will help our customers reach one more of their goals — timely, accurate data in their EHRs," said Stephen F. Meyer, President and CEO of Welch Allyn. "We chose to partner with Iatric Systems because Accelerero Connect has exceptional integration capabilities and is scalable. Together we can provide hospitals with an enterprise-wide solution to seamlessly capture and access patient information at the point of care."

Accelerero Connect provides a seamless connection between Welch Allyn devices and a hospital's EHR so clinicians can collect vital signs data, validate it, and through Accelerero Connect, send the confirmed results to any EHR system, regardless of vendor. The solution also supports point-of-care barcode scanning at the Welch Allyn device to confirm positive patient identification in the EHR system. With Accelerero Connect, hospitals can expand EHR integration to other device types, such as smart pumps, ventilators, anesthesia machines, and others.

"Welch Allyn has built an outstanding reputation in the healthcare industry for cutting-edge medical device technology and giving frontline caregivers accurate, dependable readings," said Frank Fortner, President of Iatric Systems. "That reputation and the goal we share — to improve lives — made Welch Allyn an obvious choice as a partner."

Representatives from Welch Allyn (booth #3521) and Iatric Systems (booth #3217) will be available to provide more details about the partnership at the HIMSS Annual Conference and Exhibition in Orlando February 23–27. Welch Allyn medical devices, Iatric Systems Accelerero Connect, and the integration between them will also be featured in the HIMSS Interoperability Showcase. Live demonstrations of Accelerero Connect can be scheduled upon request by contacting info@iatric.com. For information about the HIMSS conference, please visit www.himssconference.org.

-more-

Iatric Systems Partners with Welch Allyn Partner to Bring Vital Sign and Other Data into EHRs/Page 2

About Welch Allyn

Welch Allyn helps reduce risk and improve patient safety, satisfaction and outcomes in a variety of clinical settings through a complete range of EMR-interfaced vital signs and cardiac monitoring diagnostic solutions, physical diagnosis instruments, and infection control products. The company specializes in helping doctors, nurses and other frontline providers across the globe streamline workflow by developing innovative solutions that enable immediate access to accurate patient data. A leading global healthcare company founded in 1915 and headquartered in Skaneateles Falls, N.Y. (USA), Welch Allyn is a family-owned business that employs over 2,600 employees in 26 different countries. More information about Welch Allyn and its complete line of connected products and solutions may be found at www.welchallyn.com. Like us on [Facebook](#) and follow us on [Twitter](#).

About Iatric Systems

Iatric Systems helps healthcare providers achieve success by delivering the most comprehensive healthcare IT integration. Our products and services focus on data integration, systems integration, and process integration. This allows providers to leverage existing IT investments to meet the growing demands of Meaningful Use, Health Information Exchange, HIPAA, and other industry requirements. During the past 23 years, Iatric Systems has delivered solutions to more than 1,000 healthcare organizations. For more information, please contact info@iatric.com or visit www.iatric.com.

#

Welch Allyn Media Contact:

Jamie Arnold, APR
Public Relations Manager
315.685.4599
jamie.arnold@welchallyn.com

Iatric Systems Media Contact:

Allison Klingsick
Jetstream PR for Iatric Systems
972.788.9456, ext. 303
Klingsick@jetstreampr.com